Greg Payne

VP, Business Development

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Greg Payne is a Vice President of Business Development in the Autodata Solutions division of J.D. Power. He has over 20 years of automotive and insurance experience, specializing in Enterprise sales. Greg has been with Autodata Solutions for the past 5 years. Previously, he spent 10 years at Audi/VW Group of America, several years at Hearst's Black Book Online, and helped launch the startup Lotlinx. He currently runs the insurance vertical for Autodata Solutions and was part of the team that created and launched StudyPRICE.